

Commonwealth of Massachusetts  
Department of Telecommunications and Energy  
Fitchburg Gas and Electric Light Company  
Docket No: DTE 03-9  
Department's First Set of Information Requests

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# REDACTED

## Request No.: DTE-1-1

Provide a history of Unitil's ownership interest in Enermetrix, including the dates and amounts of investments and percent ownership interest.

## Response:

The table below shows the history of Unitil Corporation's investment in Enermetrix. As shown on the table, Unitil Corporation made its initial investment in Enermetrix on March 25, 1998 and its final investment in Enermetrix on December 14, 2000. In 2001, at the time of the energy solicitation transactions under discussion, Unitil Corporation owned an 8.68% interest in Enermetrix and held one of ten seats on the board of directors of Enermetrix.

Information provided in DTE-1-1 is considered confidential and therefore this response has been provided under a Motion for Protective Order.

**Enermetrix.com, Inc.**  
**Stock Ownership Analysis**  
prepared May 1, 2002

Effective Date:	Series B	%	Board	Series C	%	Board	Series D	%	Board
	March 25, 1993	Ownership	Seats	November 24, 1999	Ownership	Seats	December 14, 2000	Ownership	Seats
Shareholder									
Employee Stock Option Plan									
Founding Principal #1 - JG									
Founding Principal #1 - JD									
Duquesne Enterprises, Inc.									
Insight Capital Partners, et al.									
GE Capital Equity Investments, Inc.									
Cinergy Ventures, LLC									
Alliant Energy Resources, Inc.									
BAS Capital Funding Corporation									
WI Software Investors LLC									
PSEG									
Other Employees/Individuals/Investor									
Unitil Corporation	850,000	10.59%	2	2,816,170	10.47%	1	2,916,170	8.68%	1

**Person Responsible:** Laurence M. Brock